

## **HARI NAIR**



Hari leads Expedia Group's Global Account Management business across lodging, vacation rentals and activities. In this role, he works with supply partners to make them successful on the Expedia Group platform and stay ahead of digital innovation.

Hari joined Expedia Group in 2002. In his twenty year tenure with the company, he has built a unique B2B, B2C and media advertising knowledge that can benefit all supply partners as they charter the complexities of the travel ecosystem. Previous to this role, Hari was the Global SVP Expedia Group Media Solutions, the digital advertising arm of Expedia Group where he oversaw all facets of the business including product development and execution, engineering, operations, marketing, media sales and business development for destination marketing organizations. Before this, he focused on two B2C brands as Vice President and General Manager of Orbitz.com and CheapTickets.com, subsidiaries of Expedia Group, and was responsible for overseeing retail operations and profitability of the business, brand strategy, marketing efficiency and customer lifecycle management.

Prior to joining Expedia, Hari worked in corporate training and food and beverage operations at Oberoi Hotels, a leading luxury hotel chain that owns and manages thirty hotels and five luxury cruisers across six countries under the 'Oberoi' & 'Trident' brands.

Hari holds a master's degree in Hotel Management from Cornell University. In his spare time, he is an avid runner, not shy of displaying his Bollywood dancing skills and a regular visitor to India, his beloved native country.